

Summary of Software Reviews for CPQ Vendors

September 2018

Note: The list of CPQ Vendors below is NOT complete. This list includes firms which are mentioned on the Novus CPQ “CPQ Vendors & System Integrator List” from September 2018 plus some firms with numerous “User Reviews”. There are many additional reviews (e.g. Constellation Research, Nucleus Research, Aberdeen, Frost & Sullivan) . Check them as well to get a complete picture.

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	Analyst Reviews			User Reviews		
CPQ Vendor	Gartner MQ (Q1 2018)	Forrester Wave (Q1 2017)	IDC Marketscape (Q2 2017)	G2 Crowd Scale: 1-5, # of Reviews	Capterra Scale: 1-5, # of Reviews	Trustradius Scale: 1-10, # of Reviews
Apparound				4.8 (10 Reviews)		less than 5 ratings
Apttus	Leader	Leader	Leader	4.1 (136 Reviews)	4.5 (16 Reviews)	7.5 (39 Reviews)
Arca				less than 5 ratings		
Artifi						
Atlatl Software				4.1 (19 Reviews)	5 (6 Reviews)	
Axonom				4.1 (17 Reviews)	5 (7 Reviews)	less than 5 ratings
BCA Technologies					less than 5 ratings	
Blackcurve				less than 5 ratings		
Blueprint CPQ				4.3 (19 Reviews)	less than 5 ratings	less than 5 ratings
CallidusCloud / SAP	Visionary	Leader	Leader	3.9 (40 Reviews)	4 (7 Reviews)	8 (8 Reviews)
Camos Software				less than 5 ratings		less than 5 ratings
CAS Software AG						
CDS						
Channelcentral				less than 5 ratings		
ChikPea						
Cincom		Contender	Contender	3.8 (16 Reviews)	4.5 (5 Reviews)	less than 5 ratings
Cireson Portal for Configuration Manager				less than 5 ratings		
CIS Configurator				less than 5 ratings	4.5 (13 Reviews)	less than 5 ratings
CloudSense	Visionary			4.3 (51 Reviews)	less than 5 ratings	less than 5 ratings
Combinum						
ConfigAir						
Configit			Major Player	4.3 (4 Reviews)	less than 5 ratings	less than 5 ratings
Configur8or						

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Configura						
Configure One				4.7 (21 Reviews)	4.5 (16 Reviews)	less than 5 ratings
dealhub.io				4.7 (53 Reviews)	less than 5 ratings	less than 5 ratings
Determine (Selectica)						less than 5 ratings
Derwid						
Deversus Software (Socket)					4.5 (28 Reviews)	
DriveWorks						
e–Con Solutions				less than 5 ratings		less than 5 ratings
EAS GmbH						
Encoway				less than 5 ratings		
ePlan						
Experlogix			Major Player	4.6 (34 Reviews)	less than 5 ratings	less than 5 ratings
Etiya						
FPX	Visionary	Strong Performer		3.7 (15 Reviews)	less than 5 ratings	less than 5 ratings
GoClouds						
goTransverse						
Hive CPQ						
IBM Sterling	Niche Player	Strong Performer	Leader	3.8 (36 Reviews)	less than 5 ratings	less than 5 ratings
Ignite Technology				less than 5 ratings		
Infor CPQ		Contender	Major Player	less than 5 ratings	less than 5 ratings	less than 5 ratings
In Mind Cloud						less than 5 ratings
Intelliquip				less than 5 ratings		less than 5 ratings
iQuoteXpress				less than 5 ratings	5 (8 Reviews)	
KBMax				4.4 (57 Reviews)	4.5 (5 Reviews)	less than 5 ratings
Model N		Contender		less than 5 ratings	less than 5 ratings	less than 5 ratings
Logicbox					4.5 (47 Reviews)	

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NetformX						
Oracle CPQ Cloud	Leader	Leader	Leader	3.8 (95 Reviews)	less than 5 ratings	7.5 (67 Reviews)
Oracle CPQ Express				3.9 (33 Reviews)		
PandaDoc				4.4 (239 Reviews)	4.5 (410 Reviews)	8.8 (25 Reviews)
Price f(x)				less than 5 ratings		
PROS	Visionary	Strong Performer	Major Player	3.7 (18 Reviews)	less than 5 ratings	less than 5 ratings
Qwilr				less than 5 ratings		
Quosal / Connectwise	Niche Player			4.0 (97 Reviews)	4 (41 Reviews)	8 (60 Reviews)
Quotient					5 (90 Reviews)	
QuoteWerks				4.3 (137 Reviews)	4.5 (66 Reviews)	8.3 (45 Reviews)
ServicePath				4.6 (14 Reviews)	less than 5 ratings	
Solarwinds Network Configuration Manager						9 (34 Reviews)
Solidify					less than 5 ratings	
Sofon				less than 5 ratings	5 (31 Reviews)	
Salesforce CPQ	Leader	Strong Performer	Major Player	4.1 (517 Reviews)	4 (26 Reviews)	7.5 (37 Reviews)
Tacton			Major Player	4.2 (14 Reviews)	less than 5 ratings	less than 5 ratings
Vendavo	Niche Player			4.5 (34 Reviews)	less than 5 ratings	
Veloce App				less than 5 ratings		
Verenia				4.4 (41 Reviews)	5 (40 Reviews)	less than 5 ratings
Verenia CPQ for NetSuite					4.5 (12 Reviews)	
VLOCITY						
Zuora				less than 5 ratings		