Novus CPQ Workshops

Our onsite workshops are typically between 2-4 days and they are customized for each customer which takes another day or two.

Typical outputs of these workshops for the customer (Project Sponsor) are
- a workshop presentation (typically 60 - 130 slides)
- a check list that shows all follow up items
- a Risk Register
- a High Level Business Requirements / User Stories

and sometimes **additional documents** like
- High Level Process Flows
- High Level Release Strategy
- High Level Project timeline
- and other documents like a rollout plan etc

are prepared. The output documents depend on the requirements from each customer.

Typical Benefits are: Customer,
- is better prepared which increases the chances for a successful CPQ Project
- pays less for consulting resources
- learns vendor-agnostic "CPQ Best Practices" that work

Send your questions to info@novuscpq.com